The Honorable Lorena Gonzalez Chair, Assembly Appropriations Committee State Capitol Sacramento, CA 95814

## RE: Opposition to AB 2855 (Frazier) – as amended on April 7, 2016

Dear Assemblywoman Gonzalez,

As charity leaders, we write to express our ongoing opposition to AB 2855 by Assemblymember Jim Frazier, which would require every charity seeking funds to support their work to include on their web sites and *any document* a charity produces which includes fundraising language to include a link to the Attorney General's web site.

While the web site disclosure requirement in subsection (a) is burdensome, expensive, duplicative, confusing and likely both unconstitutional and unenforceable, the "any document" requirement in subsection (b) is all those things on steroids.

The AG's office is already communicating this information to the public – their web site is the first listing in a Google search for "California charities." Burdening nonprofits in and beyond California with required speech on "any document" which seeks donor support to simply advertise what the public can easily find is unnecessarily punitive without serving any compelling public interest. Imagine all the "documents" that non-profit organizations create to solicit funds to support their mission-based work: signs on coin collection jars, private letters to individual donors, billboards and other large-scale outdoor advertisements, flyers posted in laundromats, neighborhood association newsletters, to name just a few. And AB 2855's provisions would apply to any charity – regardless of where they are based – that solicits donations from Californians. So, every inbound piece of mail from any charity in the world would have to include this unnecessary disclosure. The additional cost of including this provision on "any document" would be extraordinary.

Here are some of the concerns voiced by California nonprofit organizations to California Association of Nonprofits (CalNonprofits) to AB 2855, as amended on April 7, 2016:

- For a small organization like the Lodi Art Center including this information on all postcards, brochures, postcards, emails would be excessively difficult. We are run exclusively by volunteers our budget is small, the possibility of errors is probably not just possible.
- We take our role as stewards of our donors' and taxpayers' money very seriously and strive for utmost transparency in our communication of our community impact and use of financial resources. This bill puts a significant burden on all nonprofit organizations, but particularly small organizations that already struggle with the legal requirements for financial and outcome reporting with the state and our funders.
- While they are nonprofits that are not ethical, the VAST majority are doing excellent work on a shoestring (or less) budget. There are already a number of ways potential donors can find financial information. This bill will only serve to keep the good nonprofits from being properly funded to serve those in need.
- This bill would be a disaster for nonprofits and creates a poisonous image. Donors need to be encouraged not warned. The vast majority of nonprofits get by on so little. That their

heroic efforts on behalf of the public good would be undermined because of the rare incidents of unscrupulous behavior of the few would be tragic. Punish those who abuse the public trust, not those who work for it.

- I am supportive of creating greater transparency for donors but do not see this bill as achieving that goal.
- The burdens placed on small, nonprofits by the requirements of this bill, would create an extreme burden and hardship on our volunteer staff. Compliance with this bill takes away from our time and resources to the detriment of the student musicians we serve.

California's nonprofit organizations are trusted and relied upon by millions of citizens who rely on them to provide critical services in their communities.

We urge you to vote NO on AB 2855.

Respectfully,

de Masul

Jan Masaoka

Peter Mccarthy

CEO, California Association of Nonprofits

cc: Assemblyman Jim Frazier

Members of the Assembly Appropriations Committee Jennifer Fearing, Sacramento Advocate, California Association of Nonprofits

Joined by the following 486 charity leaders and their organizations (sorted by city):

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Treasurer Director

Alameda Homeless Network/Midway shelter American Canyon Family Resource Center

Alameda, CA American Canyon, CA

Cameron Holland Janice Reyes

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Alameda, CA Aspire Creative Arts Program

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Albany, NY The Foraker Group - Alaska's State Nonprofit

Association Anchorage, AZ Joan And Don Neptune Stillwater Cat Haven Anderson, CA

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Corporation Arcata, CA

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Bakersfield, CA

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Abel Guzman
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Youth 2 Leaders Education Foundation

Bakersfield, CA

Heather Iliff
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Maryland Association of Nonprofit

Organizations Baltimore, MD

Kelly Pepper President & CEO

Louisiana Association of Nonprofit

Organizations Baton Rouge, LA

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Benicia Historical Museum

Benicia, CA

Alan Roselius Chair of the Board

Berkeley Organizing Congregations for Action

Berkeley, CA

Kim Benson Executive Director

Berkeley Student Cooperative

Berkeley, CA

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Susan Henderson **Executive Director** 

Disability Rights Education & Defense Fund

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Gina Moreland **Executive Director** 

Habitot Children's Museum

Berkeley, CA

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Duane Silverstein **Executive Director** 

Seacology Berkeley, CA

Bari Scott

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Burbank, CA

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PDAP of Ventura County, Inc.

Camarillo, CA

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Carlsbad, CA

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