



Montana Nonprofit Association

Released January 2021

Montana Nonprofit Economic Impact Report

501(c)(3) charitable nonprofit organizations drive the economy, keep government lean, bring efficiencies and resources to communities, and are essential to Montana's vitality and prosperity.



51,719 or 11.4%

of Montanans are employed by nonprofits.

Source: Montana Department of Labor and Industry, 2020

In 2019, Montana's charitable nonprofits comprised 4.2% of all wage-paying establishments, employed 11% of all workers, and paid 11.4% of all wages in the state.

2,245 nonprofit establishments employed 51,719 people and paid just over \$2.4 billion in wages.

Approximately 5.8% of nonprofit establishments were hospitals or health care facilities which employed 22,474 workers over the course of the year making them one of Montana's largest employing industries. Hospitals and healthcare aside, charitable nonprofits employed 29,245 Montanans.

Nonprofit Employment, Wages, and Establishments 2016-2019

Average Employment

| | 2016 | 2017 | 2018 | 2019 |
|------------------------|-------------|-------------|-------------|-------------|
| MT Nonprofits | 49,839 | 51,175 | 51,263 | 51,719 |
| Percent of State Total | 10.9% | 11.1% | 11.0% | 11.0% |

Total Wages

| | 2016 | 2017 | 2018 | 2019 |
|------------------------|-----------------|-----------------|-----------------|-----------------|
| MT Nonprofits | \$2,053,917,481 | \$2,212,369,520 | \$2,292,612,791 | \$2,412,858,122 |
| Percent of State Total | 11.0% | 11.4% | 11.3% | 11.4% |

Number of Wage-Paying Establishments

| | 2016 | 2017 | 2018 | 2019 |
|------------------------|-------------|-------------|-------------|-------------|
| MT Nonprofits | 2,178 | 2,179 | 2,230 | 2,245 |
| Percent of State Total | 4.3% | 4.2% | 4.2% | 4.2% |

Source: Montana Department of Labor and Industry Nonprofit Establishment Match, 2020



Montana's charitable nonprofits generated nearly \$10.5 billion dollars in income in 2019 which was returned back to the state through mission driven work.

Nonprofits are the pillars and providers of vital services in urban and rural Montana communities. Healthcare, after school programs, college scholarships, senior housing, museums, food pantries, homeless shelters, affordable housing, and more, are all made possible in Montana through the hard work of nonprofits.

| County | # of Nonprofits in 2019* | Income Generated in 2019 | Income Generated in 2018 | Two-Year Total |
|-----------------|--------------------------|--------------------------|--------------------------|-----------------|
| Beaverhead | 114 | \$44,870,897 | \$45,919,384 | \$90,790,281 |
| Big Horn | 65 | \$37,177,587 | \$24,207,308 | \$61,384,895 |
| Blaine | 50 | \$13,708,920 | \$15,534,209 | \$29,243,129 |
| Broadwater | 30 | \$6,876,146 | \$6,505,248 | \$13,381,394 |
| Carbon | 97 | \$27,042,224 | \$24,734,211 | \$51,776,435 |
| Carter | 11 | \$3,660,230 | \$4,162,868 | \$7,823,098 |
| Cascade | 452 | \$1,466,676,021 | \$1,394,883,162 | \$2,861,559,183 |
| Chouteau | 72 | \$13,404,962 | \$12,602,639 | \$26,007,601 |
| Custer | 89 | \$73,434,345 | \$77,162,407 | \$150,596,752 |
| Daniels | 20 | \$9,300,198 | \$8,110,290 | \$17,410,488 |
| Dawson | 70 | \$52,524,682 | \$50,945,721 | \$103,470,403 |
| Deer Lodge | 57 | \$109,445,375 | \$113,231,437 | \$222,676,812 |
| Fallon | 36 | \$12,322,663 | \$13,405,809 | \$25,728,472 |
| Fergus | 97 | \$61,495,152 | \$64,451,220 | \$125,946,372 |
| Flathead | 701 | \$769,075,579 | \$672,736,328 | \$1,441,811,907 |
| Gallatin | 799 | \$944,453,187 | \$928,642,763 | \$1,873,095,950 |
| Garfield | 13 | \$0 | \$34,234 | \$34,234 |
| Glacier | 58 | \$29,176,181 | \$33,188,130 | \$62,364,311 |
| Golden Valley | 5 | \$0 | \$0 | \$0 |
| Granite | 37 | \$441,806 | \$275,023 | \$716,829 |
| Hill | 124 | \$156,922,946 | \$143,278,567 | \$300,201,513 |
| Jefferson | 100 | \$4,390,816 | \$4,084,324 | \$8,475,140 |
| Judith Basin | 31 | \$1,141,508 | \$1,705,043 | \$2,846,551 |
| Lake | 183 | \$109,858,528 | \$93,021,268 | \$202,879,796 |
| Lewis And Clark | 600 | \$626,252,688 | \$784,425,511 | \$1,410,678,199 |

| | | | | |
|---------------|--------------|-------------------------|------------------------|-------------------------|
| Liberty | 27 | \$10,646,746 | \$8,441,295 | \$19,088,041 |
| Lincoln | 165 | \$63,865,093 | \$57,762,450 | \$121,627,543 |
| Madison | 92 | \$24,221,108 | \$23,386,584 | \$47,607,692 |
| McCone | 22 | \$3,772,297 | \$3,820,893 | \$7,593,190 |
| Meagher | 27 | \$7,850,964 | \$6,494,641 | \$14,345,605 |
| Mineral | 42 | \$9,479,447 | \$6,937,201 | \$16,416,648 |
| Missoula | 824 | \$1,470,379,487 | \$1,217,541,331 | \$2,687,920,818 |
| Musselshell | 54 | \$16,098,233 | \$14,208,319 | \$30,306,552 |
| Park | 185 | \$91,547,030 | \$79,320,279 | \$170,867,309 |
| Petroleum | 5 | \$162,921 | \$1 | \$162,922 |
| Phillips | 51 | \$12,369,257 | \$12,209,471 | \$24,578,728 |
| Pondera | 54 | \$19,018,405 | \$19,412,920 | \$38,431,325 |
| Powder River | 29 | \$1,006,082 | \$726,002 | \$1,732,084 |
| Powell | 60 | \$22,200,727 | \$19,155,079 | \$41,355,806 |
| Prairie | 17 | \$103,809 | \$342,524 | \$446,333 |
| Ravalli | 326 | \$136,593,787 | \$107,067,603 | \$243,661,390 |
| Richland | 88 | \$92,711,284 | \$83,765,447 | \$176,476,731 |
| Roosevelt | 64 | \$52,529,510 | \$46,026,014 | \$98,555,524 |
| Rosebud | 51 | \$20,166,711 | \$20,676,206 | \$40,842,917 |
| Sanders | 122 | \$31,743,439 | \$30,154,617 | \$61,898,056 |
| Sheridan | 43 | \$14,578,154 | \$14,552,337 | \$29,130,491 |
| Silver Bow | 210 | \$233,087,655 | \$248,111,643 | \$481,199,298 |
| Stillwater | 86 | \$21,616,077 | \$18,125,033 | \$39,741,110 |
| Sweet Grass | 40 | \$14,549,380 | \$9,484,835 | \$24,034,215 |
| Teton | 80 | \$3,543,316 | \$3,042,457 | \$6,585,773 |
| Toole | 31 | \$7,573,015 | \$6,233,987 | \$13,807,002 |
| Treasure | 4 | \$0 | \$0 | \$0 |
| Valley | 85 | \$51,544,646 | \$47,196,618 | \$98,741,264 |
| Wheatland | 22 | \$8,217,740 | \$8,310,155 | \$16,527,895 |
| Wibaux | 13 | \$4,761 | \$87,424 | \$92,185 |
| Yellowstone | 835 | \$3,425,966,764 | \$2,287,191,079 | \$5,713,157,843 |
| Totals | 7,665 | \$10,440,800,486 | \$8,917,031,549 | \$19,357,832,035 |

*Includes all 501(c)(3) charitable nonprofits in Montana, those that do and do not pay wages – e.g. all-volunteer organizations.

Source: IRS Tax Exempt Organization Master List, 2019

**In 2018 and 2019 combined, nonprofits in Montana
generated over \$19 billion dollars in income.**

Charitable nonprofits operate in every region of Montana.

Nonprofits drive the economy, keep government lean, bring efficiencies and resources to communities, and are essential to Montana's vitality and prosperity.

38% of charitable nonprofits operate in rural areas and make up **30%** of nonprofit employment.

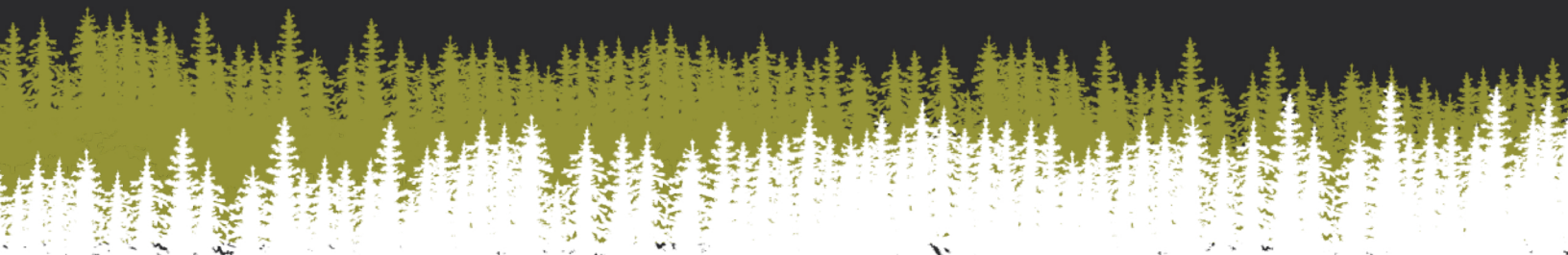


Image depicts both wage-paying and all-volunteer run nonprofits

Nonprofits by Urban and Rural Area (2019)

| County | Wage-Paying Establishments | Employment | Total Wages (Millions) | Average Wages |
|--------------------|----------------------------|---------------|------------------------|-----------------|
| Cascade | 140 | 5,397 | \$278.5 | \$51,615 |
| Flathead | 187 | 5,279 | \$294.6 | \$55,794 |
| Gallatin | 258 | 4,492 | \$181.6 | \$40,431 |
| Lewis & Clark | 217 | 4,497 | \$208.7 | \$46,421 |
| Missoula | 254 | 4,217 | \$125.1 | \$29,666 |
| Silver Bow | 82 | 2,060 | \$76.8 | \$37,268 |
| Yellowstone | 256 | 10,115 | \$581.5 | \$57,495 |
| Urban Counties | 1,394 | 36,055 | \$1,746.8 | \$48,449 |
| Rural Counties | 851 | 15,664 | \$666.0 | \$42,520 |
| State Total | 2,245 | 51,719 | \$2,412.8 | \$46,653 |

Source: Montana Department of Labor and Industry Nonprofit Establishment Match, 2019





Nonprofit Operating Budgets

| Budget Size | |
|---------------------------|-----|
| Less than \$500 | 42% |
| \$500 - \$99,999 | 11% |
| \$100,000 - \$999,999 | 14% |
| \$1,000,000 - \$9,999,999 | 5% |
| More than \$10 Million | 1% |
| Unreported | 27% |

Charitable nonprofit organizations are efficiently and effectively operating in every county and in all Tribal nations in Montana in partnership with the business sector and government. Nonprofits are providing essential services, supporting Montana's quality of life, and serving as our state's social safety net. Nonprofits are frontline workers, guardians of community well-being, employers, and economic drivers. As we all work to reinvigorate Montana's economy, the nonprofit sector will be an essential part of the equation, bringing community-based, resourceful, people-centered solutions.

This report is brought to you by Montana Nonprofit Association (MNA), a statewide association dedicated solely to the strength and excellence of nonprofits in Montana. We are working toward a future where nonprofits have the resources needed to fulfill their missions, are strategically connected with one another and with partners in business and government, and are recognized and celebrated for their contributions to the quality of life in Montana's communities. Our members, approximately 670 of them, address a broad array of missions, come from all four corners of the state and everywhere between, and range in size from the smallest all-volunteer nonprofits to some of the largest organizations in Montana. MNA embodies "Many Missions, One Voice"

